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## Action Sheet: Engage Your Relationships

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To get to success on YOUR terms, who are the first three people who come to mind who could help you along the way? (Don't worry if you have access to them or what you'd say to them—just write their names down.)

Who	How could they help?

Who are all the other people you already have that may potentially have knowledge, connections to other people, or advice to help you along the path? In addition to people in your traditional workplace or professional world, and think about people in your life, too (church, neighborhood, social and community groups—even friends of friends or casual acquaintances have value!)

Set a timer for four minutes, and try to list at least 20 people. Don't judge their value—just list them!

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In the column to the far right, put a X next to the names of at least 3 people who will be easiest for you to reach out as you work on getting career clear.

Write each of those names down in the chart below, and think about what you can learn or ask of them, and by when you can reach out to them. When you've scheduled the conversation, check done!

<b>Who</b>	<b>What I Can Learn/Ask of Them</b>	<b>I'll reach out by when</b>	<b>Done!</b>
<i>Steve Samuels in accounting</i>	<i>How he moved from marketing to accounting last year</i>	<i>March 31</i>	X